State of Center City Charlotte





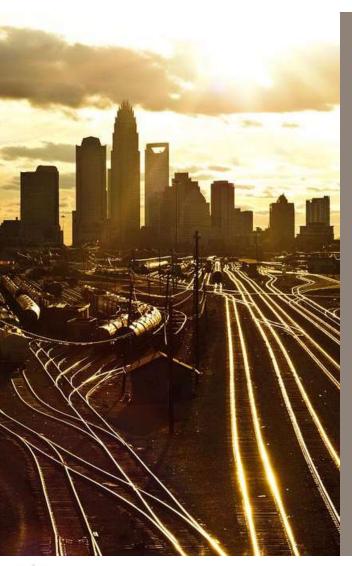
Our Purpose



To facilitate the growth & vibrancy of Center City which serves as the foundation for a healthy regional economy to improve the quality of life for all Charlotteans.



Our Focus



- Growing jobs
- Growing investment
- Recruiting & retaining the best talent



What We Do



- Research
- Business recruitment
- Marketing
- Sustainability
- Programming & event production
- Planning
- Advocacy



Overview



- **\$6.4 BB** investment since 2000
- 15,300 Uptown residents
- 3,200 South End residents
- 58% of Uptown residents moved there in the past 5 years
- Over **4,000** new units built in Uptown & South End in past 5 years



Overview – Uptown



- **70** retailers
- 160 restaurants
- 25 entertainment venues
- 10 institutions of higher learning
- **19** hotels
- **4,401** hotel rooms
 - 14% of all rooms in the county



Overview - South End



- 196 retailers
- 67 restaurants
- 56 arts, furnishing & design establishments
- 328 professional service providers



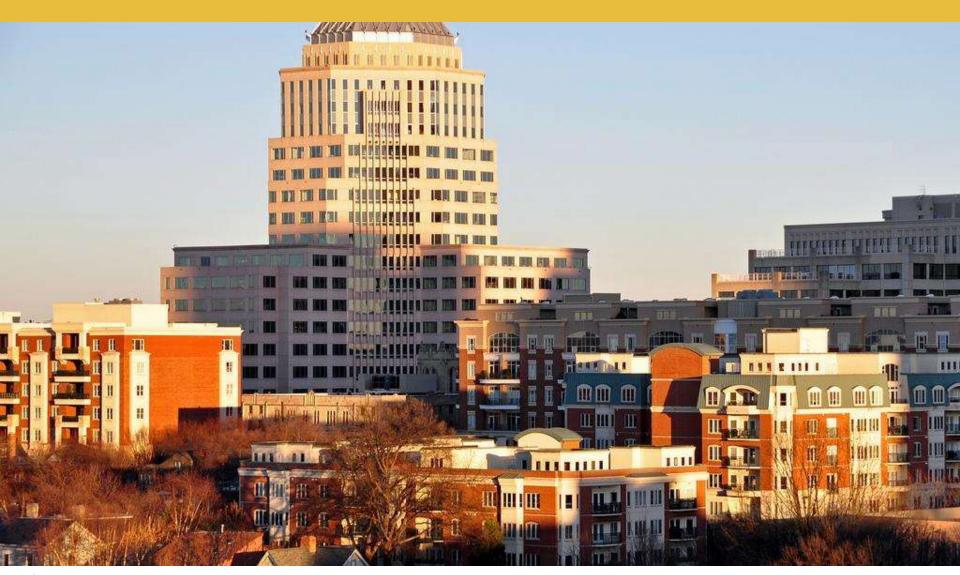
Overview - Destination



- National & international destination
 - 11 MM visitors Uptown
- Arts, cultural & entertainment center of the region
 - 8 venues in the last 5 years
- Attracting new, larger conventions
 - CIAA, NRA, ULI, IDA, IEDC, DNC



Residential





Residential Development



Announced

25+ projects announced or under construction

Recently Completed or Under Construction

• **2,459** units

Uptown: 811

South End: 1,845

Confirmed Near-term Pipeline

• **3,083** units

Uptown: 1,835

South End: 1,248



Center City Population Growth



Uptown

• 2000: **8,100**

• 2005: **11,500**

• 2010: **14,500**

• 2013 est.: **15,365**

South End

• 2000: **1,000**

• 2005: **1,440**

• 2010: **3,200**

• 2013 est.: **5,000**

2013 projected total: **20,365**



Silos South End





Childress Klein Apartments





Creating Great Urban Places





Creating Great Urban Places



- On the horizon
 - Publix South End
 - Romare Bearden Park
 - BB&T Ballpark
 - 1st Ward Park
 - 2nd Ward Park
 - Rail Trail



Publix South End





Romare Bearden Park





Romare Bearden Park



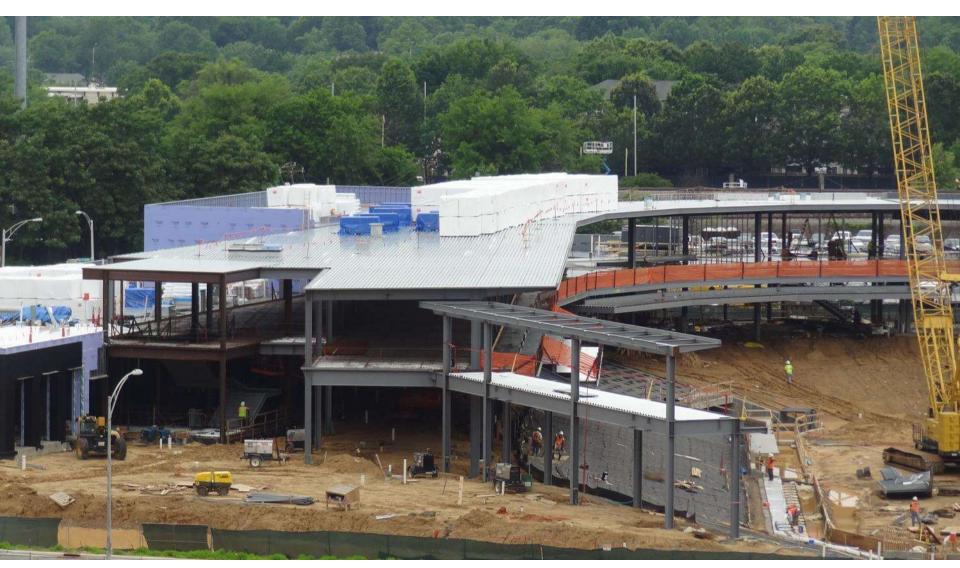


BB&T Ballpark





BB&T Ballpark





BB&T Ballpark



- 1,009 units announced in 3rd Ward post approval
- \$70 MM in development under construction
- \$102 MM in additional residential development proposed
- Hotels showing interest outfield parcel



1st Ward Park





2nd Ward Park





Rail Trail



- 2020 Vision Plan recommendation
- Rail Trail Vision Concept:

Create a "necklace" of active and passive "activity areas" along existing Blue Line pathway



Rail Trail



Utilize undeveloped freeway right-of-way for a memorable connection park



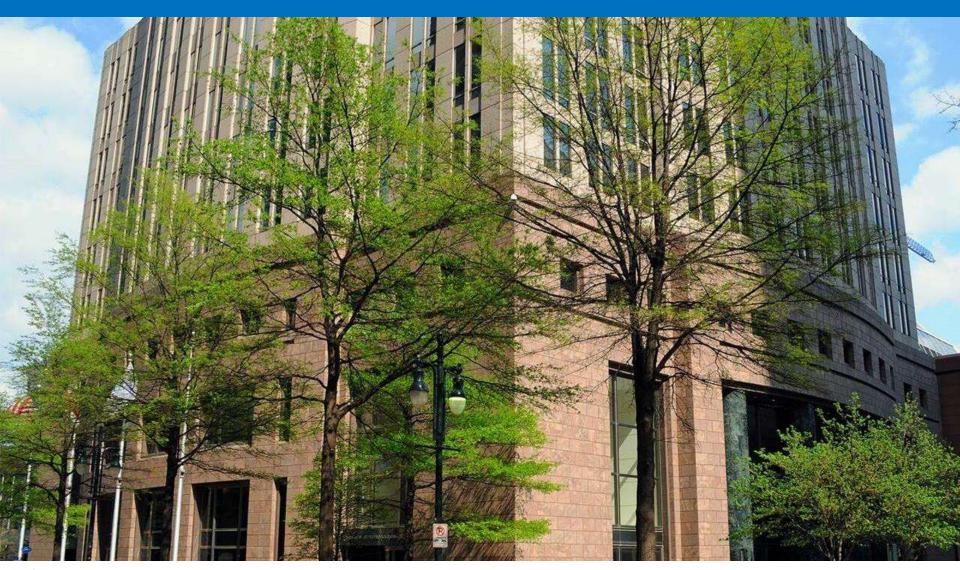
Rail Trail



Utilize undeveloped freeway right-of-way for a memorable connection park



Office





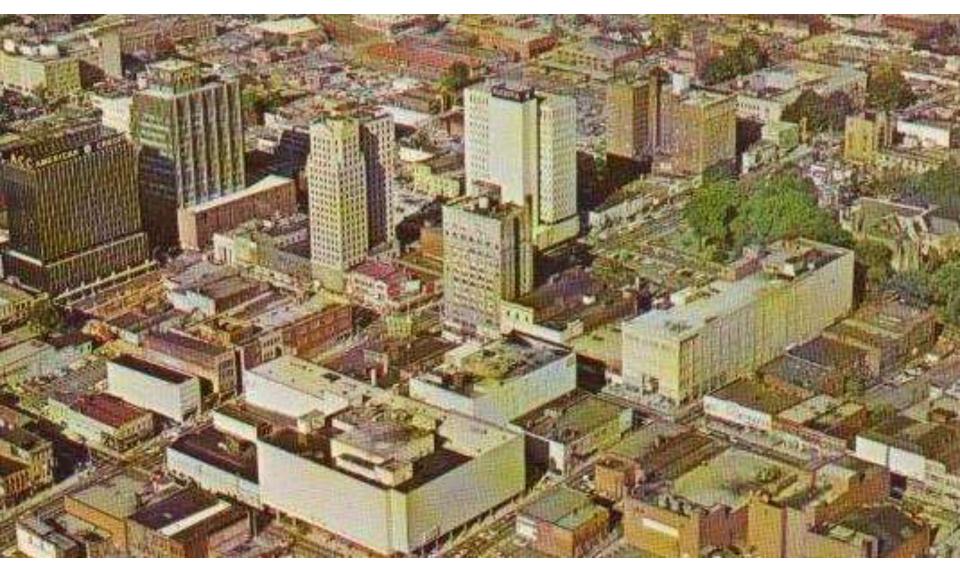
Office



- Tradition of adding 4 MM+ SF office each decade
- 2008 2010: 19% increase of private office space added to CBD
- 41% of total office space in county
- **2.3%** drop in vacancy in 2012
- 8.3% vacancy rate & declining

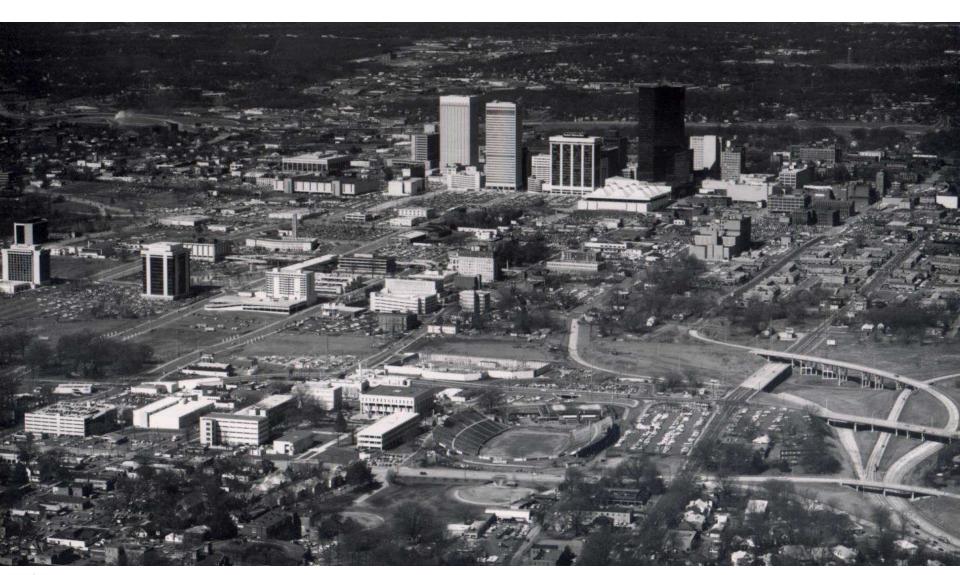


500,000 SF



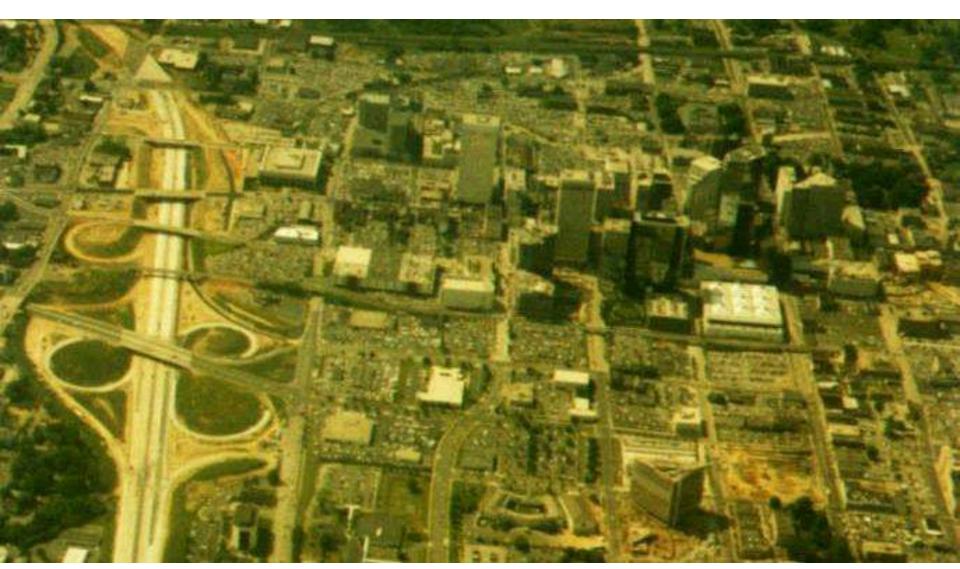


4.1 MM SF



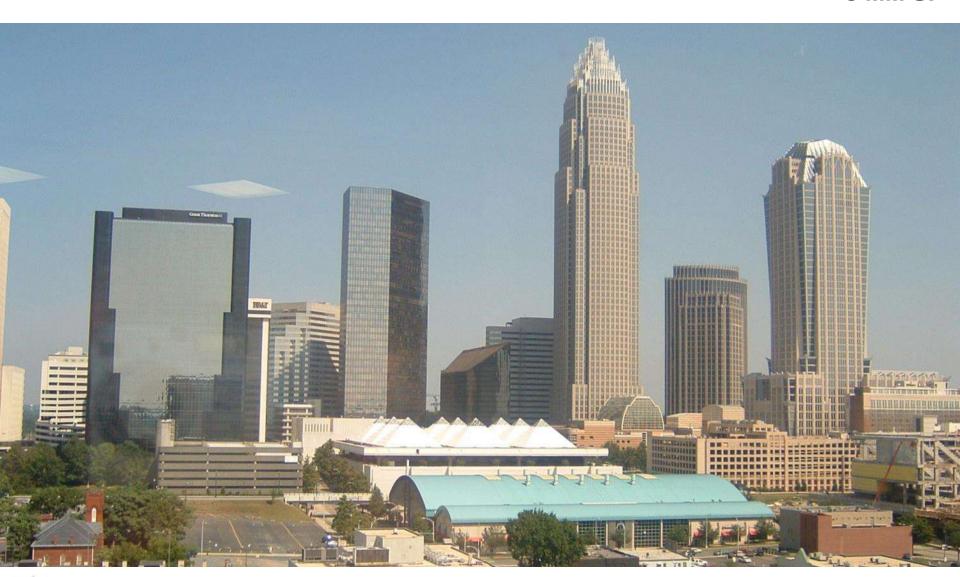


3.7 MM SF





5 MM SF





6 MM SF





2010s 0 SF





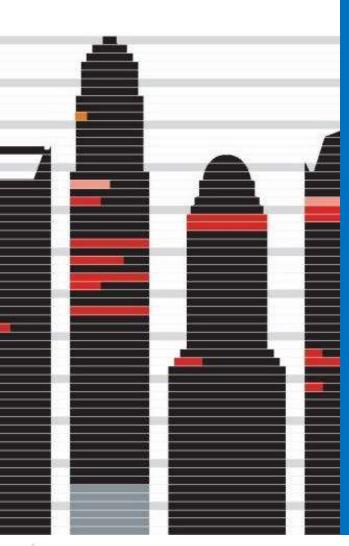
Office



- Uptown employment
 - Jumped 23% from 2010 to over 100,000
- Job growth & available office space highly correlated



Office



- Large blocks of Class A space dwindling
 - 118,000 SF: FifthThird Center
 - 100,000 SF: 101 Independence Center
 - 90,000 SF: 525 North Tryon
- Large blocks of B/C space dwindling
 - 200,000 SF: BB&T Center



Retail





Retail



- DNC feedback
 - Great, walkable area
 - Lack of shopping
 - Lack of adequate downtown hotel rooms



Power of Retail



- Animates the city while creating jobs
- Strengthens office demand
- Serves residents
- Enhances the destination for visitors



Retail: Uptown



- Need a "bridge" to naturally occurring retail environment
- Working to improve retail environment
 - Add and reprogram space
 - Parking strategies
 - Digital signage in Tryon Street kiosks
 - Incubation: Newstands, Public Market



Retail: South End



- Retail Studies
 - There is untapped demand!
 - Create unique retail centers/destinations
 - Improve walkability & bikeability
 - Develop supportive parking strategy



Hospitality





Hospitality



- 11 MM visitors
- 4,401 rooms in Uptown
- 13% of Mecklenburg County
- \$100 MM in hotel projects
- Continued interest in potential projects



Hospitality



- Hotel Development
- 580 new rooms in 3 projects
 - Embassy Suites
 - Hyatt House
 - SREE at the Green
- 308 renovated rooms in 1 project
 - The Blake Sheraton / Le Meridien









Charlotte Center City 2020 Vision Plan

Charlotte's foundation for success has included a Center City that is:

- Viable
- Livable
- ➤ Memorable

A vital addition to the 2020 vision:

➤ Sustainable







Envision Charlotte Announced at CGI

Sept. 10

An Economic Development Strategy:

- Attracts businesses and jobs due to reduced operation costs
- A Attracts tomorrow's workforce
- ▲ Lessens impact on environment

































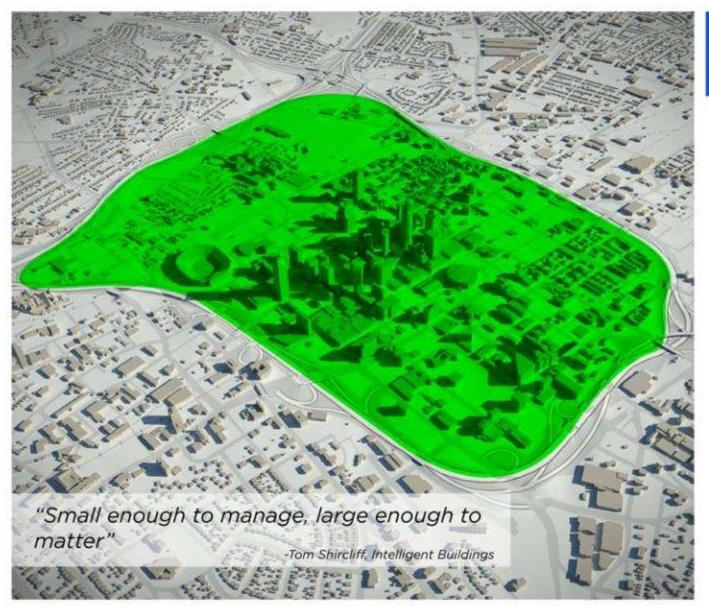


Strategic Partners

Strategy built on industry leaders creating the model for urban environmental sustainability.







Envision Charlotte Focus Area

- ➤ Within I-277 loop
- ➤ 51 office buildings (>10K sq ft)
- ➤ 21 million sq ft of office
- ➤ 2 million sq ft of retail
- ➤ 11 million annual visits
- ➤ 82,867 employees
- ➤ 7,168 residential units
- ➤ 8,946 residents
- 1.9 sq miles







Envision Charlotte: Strategic Approach

Model Programs

- Innovative, first of its kind
- Urban laboratory
- ► Energy, water, air, waste
- Communications strategy, multiple targets
- > Financial tools
- Collaboration

Measurement

➤ Discreet, tangible impact



















waste



Pillars of Envision Charlotte





Model Programs

Smart Energy Now

- launched and charting progress
- Goal is to reduce energy usage by 20% by 2016 (5 year program)

Smart Water Now

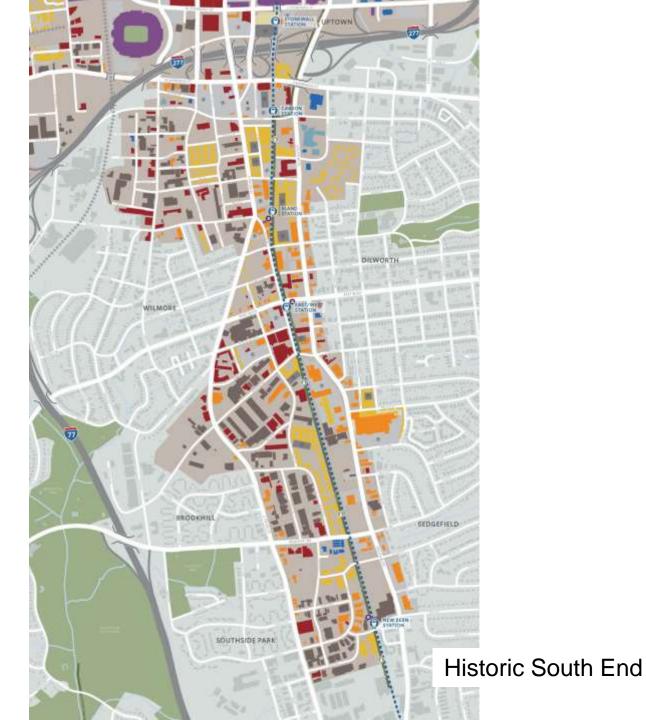
- Announced and working on infrastructure Fall 2013
- Goal is to reduce water consumption/use

Waste and Air model programs are in development stages











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